

Tax & Business Services

Reducing Your Tax – Growing Your Business

Tax Efficiency – Tax is complex, there is GST, CGT, FBT, PAYG and not forgetting BAS returns, tax returns and it goes on. At Black and Krantz we can help you pay as little tax as legally possible and take the worry out of running your business and if the Tax Office comes calling we can hold your hand and answer their questions. We can even choose the right accounting software for you and train you how you use it.

The Right Structure – How should you structure your business? Should you have a Company or a Trust or both? What are the advantages, disadvantages and costs? What about asset protection? How do you protect your family and your assets? The right advice for the right structure can be the difference between success and failure. Don't leave it to chance. We will advise on the most suitable structure to meet your needs.



"Our fees are \$10,000 per loophole."

Detailed Business Analysis – This is more than just a Profit and Loss Statement and Balance Sheet. We explain what the figures mean in plain English and analyse the trends to keep your business finances completely up to date. We also look at the industry comparatives, so together we can track where you have gone and plan for where you want to be. Knowledge is a powerful asset and together we can increase that knowledge.

Business Growth Strategies – So now we have the figures. What do you do? How do you increase your turnover, communicate more effectively with your customers or advertise to get real results? Working smarter not harder often requires someone outside your business to provide the insights to help you improve your business.

Our **Tax & Business Services Division** provides you with a Client Manager to look after your business. Nobody is an expert in everything but our Client Managers are experts at looking after you and where necessary referring you to other expert teams in the firm such as our Financial Planning and Superannuation Team. We can also assist you with Tax Audits and Investigations, should the need arise. Great sports people have coaches to help them win. Great businesses do the same.

On the next page we detail key points to each of our **Tax & Business Services** stages.

**Call anytime on
03 9682 3000**

Certified Practising Accountants
Certified Financial Planners

Liability limited by a scheme approved under Professionals Standards Legislation

Comprehensive Tax & Business Services

Tax Efficiency

- Tax Planning
- Negative Gearing
- Superannuation
- Salary Packaging
- Split Loans (Variable & Fixed)
- Margin Lending
- Maximising Deductions
- Depreciation Review
- Capital Gains Review

The Right Structure

- For Individuals and sole traders
- Trusts, Partnerships and Companies
- Self-Managed Super Funds
- Asset Protection
- Estate Planning
- Risk Protection
- Buy / Sell Arrangements
- Accounting Systems
- Income Protection
- Tax Audit Insurance

Detailed Business Analysis

- Understanding the Figures
- Looking at the Trends
- Industry Comparatives
- Key Performance Indicators
- Strengths, Weaknesses, Opportunities and Threats
- Cash Flows
- What if Analysis
- Purchase and Sale of Business
- Audit and Due Diligence

Business Growth Strategies

- Business Positioning
- Customer Retention Strategies
- Unique Selling Proposition (USP)
- Customer Relationship Management Systems
- Business Planning
- Mergers / Acquisitions

Tax & Business Services cover a broad spectrum and affect all aspects of your business development.

If you would like help in any of the services listed above please give us a call on **03 9682 3000** to learn how we can help